

Remarkable Awards – Heading Towards a Brighter Future

“ASIA-PACIFIC OUTSTANDING BRAND 2017”

On May 7th, 2017, CSVC was granted “Asia-Pacific Outstanding Brand 2017” for substantial contribution to national and regional economic prosperity in the progress of international economic integration. This event has offered CSVC an opportunity to join in a voluntary activity of installing 10 water purifiers for several primary schools and kindergartens in difficult and poor area in Binh Phuoc Province and Son La Province, allowing the children here to have clean water to drink and save them from several serious diseases that may lead to death such as diarrhea, bacterial infections...



TOP 100 VIETNAM SUSTAINABLE ENTERPRISE IN 2017



Continuing the achievement, on Sep 25th, 2017, CSVC applied for Program on Benchmarking and Ranking the Most Sustainable Companies in Vietnam 2017 where Corporate Sustainability Index (CSI) is used as the basis for ranking. The Program was launched by the cooperation between Vietnam Chamber of Commerce and Industry (VCCI), Ministry of Labor, Invalids and Social Affairs (MOLISA), Ministry of Natural Resources and Environment (MONRE), Ministry of Industry and Trade (MOIT), Vietnam General Confederation of Labor (VGCL) and the State Securities Committee of Vietnam (SSC). CSI is one of VCCI's initiatives to promote sustainability in the business community as a

gauge of corporate value based on sustainable development criteria in economic, environmental and social aspects. CSI is also a tool to identify measurable objectives and administer changes for greater sustainability. The Index was developed and advised by top-notched sustainability specialists from VCCI, governmental agencies, domestic and international organizations, VCCI members and other independent experts.

Meeting the following conditions: (1) Have comprehensive sustainable development strategy, (2) Understand the benefit of sustainable development as the main framework for the business to build operating apparatus and optimize business processes and supply chains, (3) Have economically effective operations, on Dec 6th, 2017, CSVC won hundreds of excellent enterprises in Vietnam to be awarded in “Top 100 Vietnam Sustainable Enterprise in 2017”.

The award accordingly helps enhance reputation and competitiveness of CSVC as well as facilitate the process of international integration.



Hope that the remarkable awards we have gained in 2017 will be the padding step for CSVC's achievements in the upcoming years, raising CSVC' image in Vietnam market and all over the world.



The heart of your business success lies in its sales & marketing. Most aspects of your business depend on successful marketing & selling strategies. Recognizing this problem, we are always planning our own business strategies for C2.



Some general words about Vietnam steel market & C2's mission

In recent years, the steel consumption in Vietnam is growing sharply, show 20% year on year growth (In 2016, it was around 22 million tons, became the highest in Southeast Asian countries)

To catch this big demand and develop CSVC business further, from 2013 - CSVC has started commercial operation. At present, in order to stabilize our business, C2's main customers focus on Japanese companies in Vietnam and other companies in the world with steady demand for steel consumption to serve the production of motorbike, home appliance, constructions, etc...



And now, we decide to go on big voyage to expand our business in domestic market. This is a challenge for us, but we surely believe that we can do it well because CSVC is excellent company who has advanced engineering technology, producing high quality steel products to meet most strict requirements of difficult customers. Besides, we have good customer service, and especially CSVC has talented and dedicated employees.

C2 will be with you to make CSVC a stronger business!
Thanks to all concerned departments for your enthusiastic support!

Main Business of C2: Domestic and Export



Domestic Sales: Considered as CSVC's target market from the beginning, C2 has been promoting domestic market strongly so far through our wide & efficient business channels as coil center & trading house. Since 2013, C2 has conducted sales through these outlets to maintain CSVC business by focusing on loyal and stable customers such as Honda, Yamaha, Toyota, Ton Phuoc Nam, NS Bluescope, PEB...

C2 cooperates with related departments to improve the quality of products, keep delivery schedule on time as well as provide best customer service. With a professional and well-organized sales process, C2 will always be their reliable contact window.

Export Sales: Through Japanese trading house channel, C2 has been exporting our high-quality products to many countries on the world like USA, Australia, Middle East, Europe, Asia, etc... Although we are currently facing a bit difficulties and challenges caused by importing countries' trade barriers, but C2 export team always make effort to find out opportunities to expand the export market of CSVC. **Be optimized!**

C2's Culture: Work hard, play well

During the whole working process, we always try to work "200% capacity", concentrate all efforts to reach CSVC business goal, contribute to the revenue to help increase the company profit.

After tense hours of work, C2 is ready to enjoy our life. We are always eager to attend company events and parties in order to have the opportunity for better exchange and cohesion with all other colleagues, or gatherings outside so that we can share emotional feelings to balance life!



Excellence Awarding



On Aug 23rd, 2017, during inspection of goods/vehicles entering the Company, our Security Team at the main gate discovered a serious property stealing case caused by employees of CSVC itself.

According to "Regulation on Employee Award and Punishment" an Internal Proposal for Employee Award was approved. Guards employees of Security Team including Mr. Phan Thanh Tam, Mr. Nguyen Dinh Toan, Mr. Do Quang Thuan and Mr. Nguyen Anh Tu had the honor to meet and receive awards from Mr. Chen, our Chairman and General Director on 19th September.



Throughout the meeting, besides sincere thanks, our Chairman highly appreciated serious working attitude and honesty of the four guys who managed to resist temptation to protect Company assets and successfully completed all assigned tasks. He also hoped that this action would spread and inspire each member of the Company, raise their sense of responsibility and help build a CSVC with employees who are not only expert in work but also live healthy and civilized life.



At the same time, he emphasized that money is a measure of the intellectual, moral, energy and cognition of every human being, the source of all goodness when we properly perceive its value. If you make money by improper means, by giving the bad a helping hand, by lowering your dignity to do things you despise in the hope of getting more than your abilities, the money you earn will not bring you glory but sin and shame for not only you but also your family and beloved ones.

Therefore, please cherish this life, make money by your own labor and do not let it change the good nature in you. The more we think about it or want to possess it, the more likely we will forget that we are the people who are born to live, to love, to share and to help others.

News - Domestic steel situation

Vietnam's steel industry set to grow over 20% in 2018



Vice Chairman of the Vietnam Steel Association (VSA) said that the steel industry is forecast to grow by 20-22% in 2018. Strongest growth will be seen in the production of hot rolled steel with 154%, followed by welded steel pipe (15%), coloured galvanized steel (12%), construction steel (10%), and cold rolled steel (5%).

A line-up of projects will be put into operation in 2018. Therefore, volumes of steel products will shoot up in the year. Production of iron is expected to rise 75% against 2017 to 7,500 tones while that of steel billet will soar 14% to 14,000 tones.

To back the industry's development, the VSA will proactively join in building national technical standards for steel products, and devising trade defense measures to protect the domestic steel industry in the context of deep global integration. Also, the association will keep a close watch on the development of foreign petitions and join hands with local steel firms and state agencies to chalk out ways to carry out effective solutions to mitigate damages.

Chairman of the Vietnam Steel Corporation (VNSteel) said that the local steel sector has seen strong growth in capacity, output and demand. He laid stress on the State's role in mapping out the master development plan for the sector, attracting investment and building policies to promote international cooperation. Meanwhile, it is crucial to branch out construction, shipbuilding, automobiles and engineering as those steel consuming sectors will drive growth of the steel industry in the coming time.

Report from the VSA showed that over 22 million tons of steel were produced in 2017, up 23.5% from the previous year.

The country earned US\$3.64 billion from exporting 5.509 million tons of steel products, up 45.4% in value and 28.5% in value. Meanwhile, it spent US\$10.5 billion purchasing nearly 20 million tons of steel from foreign countries, which reflected a rise of 13.2% in value and a decrease of 14.2% in the amount made in 2016.

Source: <http://english.vov.vn/economy/vietnams-steel-industry-set-to-grow-over-20-in-2018-367562.vov>

CSVC Activities

Let's now look back at the wonderful events of the past time...



Vietnamese Women's Day 20th October 2017

All CSVC'S female received flowers and congratulations from board of management and males



2nd Sports Day 18th November 2017

One of the typical annual physical activities of the CSVC, exercise and more united.



CSVC Year-End party 2017

On Jan 26th Jan, the event took place at CSVC with lots of fun and happy. This is an occasion for all hard work and contribution during the past year to be recognized and gratitude from BOM.



Take picture together



Music performance



Dinner party



Lucky draw

The visit of Vice Chairman of Ba Ria Vung Tau People's Committee and Leader of Departments & Authority Agencies of Ba Ria Vung Tau Province on occasion Lunar New Year 2018



Mr. Nguyen Xuan Thanh - Vice Chairman of BRVT People's Committee

Visiting and gift-giving from CSVC to employees having difficult circumstances on Occasion of 2018 Lunar New Year (07 Feb 2018)





Run for the children on 04th February 2018

Held by BRVT HR Manager Group, “run for the children” is a fund-raising activity aiming to support 10 children in the community (BR-VT) who are in danger of education disruption due to family problems. To join this movement, CSVC Trade Union has decided to offer a gift of 3,000,000 VND to 01 child who has to face difficult circumstances. This is not only a promotional activity of our Company but also a meaningful CSR activity on Tet occasion.



The achievement we got:

The second place for female: Ms. Thu – MI
The third place for male: Mr. Hoàng – P8

CONGRATULATION!

Visiting & Giving gifts to poor families in My Xuan on 08 Feb 2018

Charity is a practical activity of CSVC in particular and society as a whole. This is a nice action which can help many persons who have unlucky lives. Last year, we focused My Xuan area but this time we expanded to remote areas as Hac Dich – Toc Tien commune to have change to give 50 gifts for circumstance people. And it's more meaningful because the budget has contribution from company and kindly CSVC's staffs. Hope that one day, they will have better life.



Remind

Drinking alcohol in Tet

In the New Year days, drinking beer and wine to celebrate together is inevitable. But alcohol will affect our health if we do not know how to select and stop at the right time. So, you must always remember that health is the greatest asset and need to remind each other **should not drink too much**, especially awareness when in traffic to avoid unfortunate accidents.



Lock the door

If you need to go out on these days, either for traveling, shopping at spring markets, or visiting your relatives and friends, remember to lock the door carefully to avoid snoopers break into the door to steal all your assets. If possible, you should assign one person to watch your house when you leave.



WISH YOU HAVE A SAFETY NEW YEAR!

Firework shows information

To create an interesting atmosphere during the Lunar New Year 2018. This year, most of all provinces and cities in Vietnam will shoot firework to welcome the new Spring. Here, I just show you the detailed schedule of firework displays at Ba Ria Vung Tau Province and Ho Chi Minh City.

♥ Vung Tau will be running the fireworks show at 4 sites

- › Vung Tau City
- › Ba Ria City
- › Tan Thanh District
- › And Con Dao Island

♥ HCM City will host dazzling firework displays across seven sites

- › Saigon River's tunnel area, District 2
- › Dam Sen Cultural Park District 11
- › Ben Duoc Revolutionary Martyr Memorial Monument in Cu Chi District
- › Nga Ba Giong historical vestiges in Hoc Mon District
- › Hiep Phuoc Industrial Zone in Nha Be District
- › Kenton Node Hotel Complex in Nha Be District
- › The football stadium in Can Gio District

Length of firework displays: 15 minutes, from 0h to 0h15 on 16/2/2018 (30/01/2017 Lunar calendar)

Meanwhile, lots of music festivals and art light decorations in many major streets have been planned for everybody to enjoy the New Year.

Source: <http://congan.com.vn/doi-song/tphcm-to-chuc-ban-phao-hoa-7-diem-mung-tet-mau-tuat-50931.html>



Hi everyone!
I'm Giang

A member of General Affairs & Public Relationship Department (M4). How were your time? Personally, I have an interesting trip that I will never forget. It's so nice to share this experience with you all.

Departing from Ho Chi Minh City, it took more than 9 hours to reach Son Binh. Despite heart-stopping moments when crossing winding passes, I had the chance to see the wild and majestic mountains, white clouds bridge the sky, winding streams, terraces, durian trees with many fruit, coffee gardens coming to harvest... all gave me very unique impression that made me love Vietnam more.



Beautiful views



Son Binh Primary School



Time to prepare

After arriving, we immediately started preparing everything for the program. the activities took place that day such as: organizing games for more than 400 students, giving them white shirts to school, sending to local people more than 200 kilograms of clothes which had been cleaned and packaged freshly, donating 1000 books to the library, awarding 20 scholarships to poor students overcoming difficulties and 10 gifts to the families under preferential treatment policy of the commune. In addition, we also served the people here a film shows with popcorn and soft drinks to bring them relaxing moments.

Ending a working day at "full capacity" from dawn till dusk, we all tired but on each other people smile happy. For me, this the "most magnificent" program that I was honored to participate in, only a few organizers but the program was held successful for more than 400 children and people in the commune. Will not be able to forget each white shirt that we cherished and put inside a small greeting with pretty red ribbons. Will not forget the little bodies, dark skin tanned, eyes widened as show their strange to the people (us) from lowland, then the affinity attached to our young people.



Organizing games



Awarding 20 scholarships



Donating 1000 books to the library

On our return journey, to reward ourselves, our group ate a big meal together and swam in the crystal blue water at Binh Hung Island - a small island in Cam Ranh City, Khanh Hoa province.



Time
to

ENJOY



Delicious seafood



Romantic
Sunset

The trip gave me so many emotions, wonderful and meaningful experiences that help me grow in thought as well as action. Hope to have the opportunity to return to this lovely land and see a Son Binh developed in near future.

Giang-M42

Self-acupressure on hands is an extremely effective remedy to reduce the pain immediately without having to see a doctor.

Acupressure have the same principle of operation with acupuncture means direct impact on the acupoints. It is only different is using your fingers instead of acupuncture.



Acupressure can be combined with massage therapy to increase effectiveness, especially for hands and feet where many acupuncture points linked to other parts and organs of the body directly. It helps improving blood flow, relieves pain and assures us of good health.



Headache and migraines

Union Valley – This point is located in the web between you thumb and index finger. Applying pressure on this point helps in relieving headache and migraines



Sinus pain

Squeeze and hold the top of each finger for 1-3 minutes with moderate force. Massage this area lightly when done. Repeat on all fingers to get rid of sinuses.



Neck pain or ligament pain

Massage the middle of each finger. Repeat this action on each finger.



Stomachache

Massage the thumb to warm up, because the points on the thumb are linked to the stomach and spleen. You can also use your thumb to press on the palm of your hand lightly.



Tired

Gentle massage all your hand, then pressure directly to the point below the nail on the middle finger (the part closest the index finger)



Nausea

Gently apply pressure to this point to subside the symptoms of nausea.



Hypertension

Use your finger and apply pressure to this point to relax blood flow.



Insomnia

Press this point to promote relaxation and induce sleep.

Notes:

Before starting, you should rub your hands together for a minute to warm up, it helps increase the strength and sensitivity for your hands. Next, use the fingers and thumb of the hand to gently massage the skin and area to press the acupressure. However, if you are pregnant, you should consult doctor before proceeding massage or press the acupuncture points on your hand.

May you succeed!

- Article collected -

To make CSVC Newsletter more interesting, M42 hopes to receive many articles from you (Any topics which you think is interesting). You will have chance to get **VND 200,000 if published**. Please send your writing to M42 Ms. Nhi (yennhi@csvc.com.vn) or call to 389 (ext) for more details.

CHÚC MỌI NGƯỜI NĂM MỚI MẠNH KHỎE VÀ PHÁT TÀI!

OUR QUALITY, YOUR BETTER LIFE!